

DISTRIBUTOR CO-OP PLANNING FORM

Please complete this planning form and forward to Kohler Co. with your dealer forms.					
Fill out a Planning Form f	or each market you ha	ndle.			
 Portable Distributor 	□ RV Distributor	☐ Marine Distributor	☐ Power Systems	Distributor (Generators,	Fransfer Switches, Switchgear)
Distributor Name					Date
Charle & Johnson		l Cin.		State	
Street Address		City		State	Zip
Your Signature					<u> </u>
Pleas	se read and unde	erstand the Co-op Gi	uidelines (G12-100) before completing	this form.
DESCRIPTION OF NEXT YEAR'S ADVERTISING Include dates, names, location, etc., whenever possible. Attach another sheet if additional space is needed.			ESTIMATED COSTS		
			sible.		
			ed.	of Advertising	Kohler Share (Up to 50%) of Advertising
Newspaper				,	

Radio/Television					
Magazines					
Direct Mail					
Outdoor Advertising					
Trade Shows		<u></u>			
Brat Frys/Product Meetings/	Spec K				
			w		
Clothing/Specialty Items					
Other					
			TOTAL A		
			TOTAL •		